

**AGENDA**  
**(WEDNESDAY) JANUARY 14, 2026 – 8:30 A.M.**  
**PROPERTY & TECHNOLOGY COMMITTEE OF OCONTO COUNTY BOARD OF SUPERVISORS**  
**COUNTY BOARD ROOM #3041, COURTHOUSE 3<sup>RD</sup> FLOOR, BLDG “A”**  
**OCONTO WI 54153**  
**[www.ocontocountywi.gov](http://www.ocontocountywi.gov)**

This is an open meeting of a Standing Committee of the Oconto County Board of Supervisors. Notice of this meeting was given to the public at least twenty-four hours prior to the meeting, by forwarding the complete agenda to the newspapers and to all news media who have requested the same as well as by posting. Copies of the complete agenda were available for inspection at the Office of the County Clerk and from the County's website calendar: [www.ocontocountywi.gov](http://www.ocontocountywi.gov)

*Mission: To responsibly serve, support, and protect the people and places throughout our community.*

*Vision: An empowered community where safety, sustainability, and well-being are enhanced by our work.*

1. Call to Order
2. Statement of County Mission and Vision
3. Approval of Agenda
  - 3.1. Change of Sequence
  - 3.2. Removal of Items
4. Approval of Minutes of Previous Meeting of 12/10/2025 (Enc.) (2)
5. Communications
6. Maintenance Engineer Report (No action to be taken)
  - 6.1. Update on Building C Boilers
  - 6.2. Update on Building C Vestibule Carpet Installation
7. On-Call Log
8. Technology Service Director Report (No action to be taken)
  - 8.1. Microsoft Contracts
  - 8.2. Laserfiche Update
  - 8.3. Village of Suring Update
  - 8.4. Lumen Update
9. Approval of Courtroom Project Bids (Enc.) (4)
10. Approve Carry Over Accounts Technology Services Department (Enc.) (50)
11. Review Prior Months Vendor Payments (Enc.) (51)
12. Announcements/General Information (No action to be taken)
13. Next Meeting Date
14. Adjournment

Any person wishing to attend the meeting who requires special accommodation because of a disability should contact the Oconto County Clerk's office at 920-834-6800 at least 24 hours before the meeting begins so that appropriate accommodations can be made.

Persons who are members of another governmental body, but who are not members of this committee, may attend this meeting. Their attendance could result in a quorum of another governmental body being present. Such a quorum is unintended, and they are not meeting to exercise the authority, duties, or responsibilities of any other governmental body.

Courthouse Building “A” is located at the corner of Washington Street and Arbutus Avenue

c: Committee (FTP); County Administrator, Finance Director, Corporation Counsel, Maintenance Engineer, Technology Services Director, Media (via email); County Website; Central File, Official Posting Location (Physical Copy)

kg/Date Posted: January 7, 2026

**MINUTES**  
**(WEDNESDAY) DECEMBER 10, 2025 – 8:30 A.M.**  
**PROPERTY & TECHNOLOGY COMMITTEE OF**  
**OCONTO COUNTY BOARD OF SUPERVISORS**  
**301 WASHINGTON STREET, COURTHOUSE BUILDING "A" ROOM #3041**  
**OCONTO WI 54153**  
**[www.ocontocountywi.gov](http://www.ocontocountywi.gov)**  
*(Draft minutes, not approved by Committee)*

**COMMITTEE PRESENT:** Richard Pillsbury, John Wittkopf, Wesley Kobylarczyk, Al Sleeter, County Board Chair (non-voting, presiding).

**COMMITTEE ABSENT:** Brandon Dhuey, Guy Gooding

**OTHERS PRESENT:** Richard Heath, County Administrator; Al Sleeter, County Board Chair; Melissa Schwaller, Technology Services Director; Beth Ellingson, Corporation Counsel; Scott Krueger, Facilities Manager; Kathy Goldschmidt, Chief Deputy County Clerk.

**1. Call to Order**

County Board Chair Sleeter called the meeting to order at 8:30 a.m.

**2. Statement of County Mission and Vision**

Al Sleeter, County Board Chair, recited the Oconto County Mission and Vision Statement.

**3. Approval of Agenda**

**3.1. Change of Sequence – None.**

**3.2. Removal of Items – None.**

Motion by Wittkopf/Kobylarczyk to approve the agenda as presented. The motion was voted on and was carried.

**4. Approval of Minutes of Previous Meeting**

Motion by Kobylarczyk/Pillsbury to approve the Property & Technology minutes of November 12, 2025. The motion was voted on and was carried.

**5. Communications – None.**

**6. Maintenance Engineer Report**

**6.1. Carpet Update**

Scott Krueger, Facilities Manager, reported the Building C carpet replacement project finished early and received positive feedback.

**6.2. Shelter Access Update**

Krueger reported the FOB system to access the county tower shelters is on hold pending a needed network connector, which has been ordered and will be tested.

**7. On-Call Log**

There were no on-calls in November.

**8. Public Facilities Handbook Updates**

After review and discussion, motion by Wittkopf/Kobylarczyk, to approve the Public Facilities Handbook as presented. The motion was voted on and was carried.

**9. Technology Service Director Report**

**9.1. Courtroom Project Update**

Three bids were received and a demo was scheduled for the judges, but due to their holiday schedules, the demo will be pushed to January. A resolution with the courtroom project bids will be presented in January.

**9.2. Window's Hello for Business**

TS is testing Windows Hello for Business, which replaces passwords with biometrics or a PIN. With the new 20-character passwords, the Sheriff's Office is interested. Once testing is complete, it will be rolled out to the officers and later to laptop users.

**9.3. Laserfiche Update**

Register of Deeds, Child Support, and Land & Water Resources are nearly complete, and Health & Human Services is live. All departments are expected to be live by January.

**9.4. Phone System Update**

The county was scheduled to move to Cisco Cloud in 2026, but an automatic contract renewal—previously unknown to the TS Director—delayed the transition. Cisco may allow mid-summer move. Melissa Schwaller, TS Director, secured credits of \$1,260.00 from Lumen and \$967.76 from Brightspeed for recent internet outages and taxes paid. Schwaller noted that all accounts are now tax-exempt.

**10. Vacation Roll-over Approval**

Motion by Pillsbury/Wittkopf to approve vacation carryover for Melissa Schwaller, TS Director: 8 days (1 week allowed plus 3 extra days), and Scott Krueger, Facilities Manager: 71 hours (1 week allowed plus 31 hours), due to a staffing shortage since April. The motion was voted on and was carried.

**11. Review Prior Months Vendor Payments**

Committee reviewed the November vouchers.

**12. Announcements/General Information**

- Goldschmidt reminded supervisors to complete the CESA 8 survey by December 31, 2025.
- Krueger announced Paul LeBreck has been hired as the Building Maintenance Worker and will begin on January 12, 2026.

**13. Next Meeting Date**

Next meeting date: January 14, 2026, at 8:30 a.m.

**14. Adjournment**

County Board Chair Sleeter adjourned the meeting at 9:02 a.m.

Kathy Goldschmidt, Recorder

Posted: December 11, 2025

RESOLUTION – R2026-01-XX

To: The Honorable Chair and Members of the Oconto County Board of Supervisors

**Re: Approve Bid for Courtroom A, B & Hearing Room Audio & Video Refresh**

WHEREAS, the courtrooms & hearing room haven't been upgraded since 2015; and

WHEREAS, the current audio & video equipment has become increasingly unreliable to use in the courtrooms prompting the Judge's to request equipment refresh in courtrooms A, B & the Hearing Room; and

WHEREAS, the Property and Technology Committee advertised and received three bids for equipment refresh in courtrooms A, B & the Hearing Room as follows; and

Vendor	Price
Camera Corner Connecting Point (CCCP)	\$193,830.01
CTI	\$199,919.51
Heartland Business Systems (HBS)	\$202,313.36

WHEREAS, the Property and Technology Committee at their January 14, 2026, meeting have, recommended accepting the bid from CTI, Milwaukee, WI in the amount of \$199,919.51; and

WHEREAS, CTI bid has CTI Complete for 1 year, includes Cynap Core Pro, is used by Marinette County and the municipal judges preferred this set-up for their courtrooms; and

WHEREAS, the fiscal impact will be \$199,919.51 and will be paid from the Courtroom A, B, FCC Hearing Room Refresh Account #100-22-57190-58236-T125, which was budgeted in 2025 but rolled over to 2026.

NOW, THEREFORE, BE IT RESOLVED, that the Oconto County Board of Supervisors does hereby waive the Financial Management Policy and approve the bid for the Audio & Visual refresh in courtroom A, B & Hearing room to CTI, Milwaukee, WI. in the amount of \$199,919.51 to refresh the audio & visual equipment & software in for Courtroom A, B & Hearing room.

Submitted this 22nd day of January, 2026.

By: PROPERTY AND TECHNOLOGY COMMITTEE

Guy Gooding, Chair  
Brandon Dhuey  
Wesley Kobylarczyk  
Richard Pillsbury  
John Wittkopf

Electronically Reviewed by Corporation Counsel on DATE - BLE

*Adopted by an electronic vote:*      *Ayes.*      *Nays.*      *Absent.*      *Abstain.*      *Vacant*

Revised 12/2025



## 2 Courtrooms and FCC Hearing Room

### Oconto County

301 Washington Street  
Oconto, WI 54153 United States



#### Our Mission:

*To provide world-class technology solutions with an unwavering commitment to our Customers, Vendor Partners and Employees while providing an environment that encourages profitable growth, learning and fun!*

#### ACP CreativIT LLC (d/b/a Camera Corner Connecting Point or CCCP)

529 N. Monroe Ave.  
PO Box 248  
Green Bay, WI 54305-0248 USA  
920.435.5353  
<http://www.cccp.com>

Number: OPP142135-B  
Modified: 9/16/2025  
Revision: 4  
Act Manager: Christopher Lecher

Quantity	Manufacturer	Description
<b>Courtroom A 1222</b>		
12	<b>Cables To Go</b>	10ft Cat6 Snagless Unshielded (UTP) Network Patch Ethernet Cable
540	<b>CCCP</b>	Mic/Line audio cable. 22AWG shielded twisted pair with ground wire.
2100	<b>CCCP</b>	CAT. 6 Plenum
600	<b>CCCP</b>	2 Cond 16 Unshielded Raw Cable, Non-Plenum, Per Foot
8	<b>Crestron</b>	Certified HDMI 2.1 Cable, 48 Gbps, 6 ft (1.8 m)
2	<b>Philips</b>	65" 500 nit 24/7
1	<b>Cables To Go</b>	10ft USB 3.0 USB-C to USB-A Cable M/M - Black
20	<b>CCCP</b>	Control Cable. 22AWG shielded twisted pair with ground wire.
2	<b>Chief</b>	HARDWARE KIT
4	<b>Crestron</b>	Certified HDMI® 2.1 Cable, 48 Gbps, 1.5 ft (0.5 m)
2	<b>Liberty AV Solutions</b>	DSUB JACK 9PIN SOLDER NKL(V2)
2	<b>Liberty AV Solutions</b>	DSUB PLUG 9PIN SOLDER NKL(V3)
2	<b>Liberty AV Solutions</b>	HOOD DSUB 9PIN TIN PLATED
1	<b>Liberty AV Solutions</b>	LOW VOLT MT/BRKT SG RETRO



Quantity	Manufacturer	Description
4	<b>PTZOptics</b>	Move SE, a third generation PTZ camera, featuring 20X Optical Zoom, 1080 Resolution at 60fps and a 72.5 HFOV. Supports simultaneous IP Video (NDI HX Upgradeable, SRT, RTMPS, RTSP), USB3.0, HDMI2.0 and 3G-SDI as outputs -White
4	<b>PTZOptics</b>	Small Universal Ceiling Mount for PTZ Camera, white
1	<b>RDL</b>	Single Cover Plate - white
1	<b>RDL</b>	XLR 3-pin Male Jack on D Plate - Terminal block connections
28	<b>Sentinel</b>	Category 6A and 6 RJ45 Plug For Larger Size Conductors (.044"-.048")
2	<b>Visionary Solutions</b>	AV-over-IP decoder, 4K60 4:4:4, ultra-low latency
7	<b>Visionary Solutions</b>	AV-over-IP encoder, 4K60 4:4:4, ultra-low latency
1	<b>Williams AV</b>	SoundPlus® T3 Medium-Area Infrared System with PoE
1	<b>Yealink</b>	Conferencing AI PC with Touch Controller
		<b>Equipment:</b> <b>\$22,525.60</b>
		<b>Labor:</b> <b>\$20,258.30</b>
	<b>Courtroom A 1222</b>	<b>Total:</b> <b>\$42,783.90</b>



Quantity	Manufacturer	Description
<b>Courtroom A 1222: Closet I 2118</b>		
1	<b>Middle Atlantic</b>	1SP RACKSHELF 11DP
1	<b>Netgear</b>	24x1G PoE+ 480W 2x1G and 4xSFP+ Managed Switch
1	<b>INOGENI</b>	HDMI to USB 3.0 video converter
1	<b>Middle Atlantic</b>	Premium+ PDU with RackLink™
1	<b>QSC LLC</b>	Q-SYS Core Processor with 24 local audio I/O channels, 160x160 total network I/O channels with 8x8 Software-based Dante license included
1	<b>QSC LLC</b>	800W FlexAmp technology Hi-Z / Lo-Z amplifier, 4 x 200W into 4?, 8?, 70V and 100V, Highpass filter per channel, GPIO for Remote Standby and Amp Status.
1	<b>Visionary Solutions</b>	AV-over-IP blank plate for rack mount kits
1	<b>Visionary Solutions</b>	4RU AV-over-IP rack mount kit, 3 encoders/decoders
1	<b>Visionary Solutions</b>	AV-over-IP decoder, 4K60 4:4:4, ultra-low latency
1	<b>Visionary Solutions</b>	AV-over-IP encoder, 4K60 4:4:4, ultra-low latency
1	<b>Visionary Solutions</b>	IP Multiviewer
		<b>Equipment: \$16,506.00</b>
		<b>Labor: \$632.50</b>
<b>Courtroom A 1222: Closet I 2118</b>		<b>Total: \$17,138.50</b>

Quantity	Manufacturer	Description
<b>Courtroom B 1169</b>		
13	<b>Cables To Go</b>	10ft Cat6 Snagless Unshielded (UTP) Network Patch Ethernet Cable
540	<b>CCCP</b>	Mic/Line audio cable. 22AWG shielded twisted pair with ground wire.
2100	<b>CCCP</b>	CAT. 6 Plenum
600	<b>CCCP</b>	2 Cond 16 Unshielded Raw Cable, Non-Plenum, Per Foot
8	<b>Crestron</b>	Certified HDMI 2.1 Cable, 48 Gbps, 6 ft (1.8 m)
2	<b>Philips</b>	65" 500 nit 24/7
1	<b>Cables To Go</b>	25ft Cat6 Snagless Unshielded (UTP) Ethernet Network Patch Cable - Black
1	<b>Cables To Go</b>	10ft USB 3.0 USB-C to USB-A Cable M/M - Black
20	<b>CCCP</b>	Control Cable. 22AWG shielded twisted pair with ground wire.
2	<b>Chief</b>	HARDWARE KIT
4	<b>Crestron</b>	Certified HDMI® 2.1 Cable, 48 Gbps, 1.5 ft (0.5 m)
2	<b>Liberty AV Solutions</b>	DSUB JACK 9PIN SOLDER NKL(V2)
2	<b>Liberty AV Solutions</b>	DSUB PLUG 9PIN SOLDER NKL(V3)
2	<b>Liberty AV Solutions</b>	HOOD DSUB 9PIN TIN PLATED



Quantity	Manufacturer	Description
1	<b>Liberty AV Solutions</b>	LOW VOLT MT/BRKT SG RETRO
4	<b>PTZOptics</b>	Move SE, a third generation PTZ camera, featuring 20X Optical Zoom, 1080 Resolution at 60fps and a 72.5 HFOV. Supports simultaneous IP Video (NDI HX Upgradeable, SRT, RTMPS, RTSP), USB3.0, HDMI2.0 and 3G-SDI as outputs -White
4	<b>PTZOptics</b>	Small Universal Ceiling Mount for PTZ Camera, white
1	<b>RDL</b>	Single Cover Plate - white
1	<b>RDL</b>	XLR 3-pin Male Jack on D Plate - Terminal block connections
28	<b>Sentinel</b>	Category 6A and 6 RJ45 Plug For Larger Size Conductors (.044"-.048")
2	<b>Visionary Solutions</b>	AV-over-IP decoder, 4K60 4:4:4, ultra-low latency
7	<b>Visionary Solutions</b>	AV-over-IP encoder, 4K60 4:4:4, ultra-low latency
1	<b>Williams AV</b>	SoundPlus® T3 Medium-Area Infrared System with PoE
1	<b>Yealink</b>	Conferencing AI PC with Touch Controller
		<b>Equipment:</b> <b>\$22,552.60</b>
		<b>Labor:</b> <b>\$20,304.30</b>
	<b>Courtroom B 1169</b>	<b>Total:</b> <b>\$42,856.90</b>



Quantity	Manufacturer	Description
<b>Courtroom B 1169: Closet I 2118</b>		
1	<b>Middle Atlantic</b>	1SP RACKSHELF 11DP
1	<b>Netgear</b>	24x1G PoE+ 480W 2x1G and 4xSFP+ Managed Switch
1	<b>INOGENI</b>	HDMI to USB 3.0 video converter
1	<b>Middle Atlantic</b>	Premium+ PDU with RackLink™
1	<b>QSC LLC</b>	Q-SYS Core Processor with 24 local audio I/O channels, 160x160 total network I/O channels with 8x8 Software-based Dante license included
1	<b>QSC LLC</b>	800W FlexAmp technology Hi-Z / Lo-Z amplifier, 4 x 200W into 4?, 8?, 70V and 100V, Highpass filter per channel, GPIO for Remote Standby and Amp Status.
1	<b>Visionary Solutions</b>	AV-over-IP blank plate for rack mount kits
1	<b>Visionary Solutions</b>	4RU AV-over-IP rack mount kit, 3 encoders/decoders
1	<b>Visionary Solutions</b>	AV-over-IP decoder, 4K60 4:4:4, ultra-low latency
1	<b>Visionary Solutions</b>	AV-over-IP encoder, 4K60 4:4:4, ultra-low latency
1	<b>Visionary Solutions</b>	IP Multiviewer
		<b>Equipment: \$16,506.00</b>
		<b>Labor: \$632.50</b>
<b>Courtroom B 1169: Closet I 2118</b>		<b>Total: \$17,138.50</b>

Quantity	Manufacturer	Description
<b>FCC Hearing Room 1174</b>		
12	<b>Cables To Go</b>	10ft Cat6 Snagless Unshielded (UTP) Network Patch Ethernet Cable
340	<b>CCCP</b>	Mic/Line audio cable. 22AWG shielded twisted pair with ground wire.
1950	<b>CCCP</b>	CAT. 6 Plenum
600	<b>CCCP</b>	2 Cond 16 Unshielded Raw Cable, Non-Plenum, Per Foot
7	<b>Crestron</b>	Certified HDMI 2.1 Cable, 48 Gbps, 6 ft (1.8 m)
1	<b>Philips</b>	65" 500 nit 24/7
1	<b>Cables To Go</b>	25ft Cat6 Snagless Unshielded (UTP) Ethernet Network Patch Cable - Black
1	<b>Cables To Go</b>	10ft USB 3.0 USB-C to USB-A Cable M/M - Black
10	<b>CCCP</b>	Control Cable. 22AWG shielded twisted pair with ground wire.
1	<b>Chief</b>	HARDWARE KIT
4	<b>Crestron</b>	Certified HDMI® 2.1 Cable, 48 Gbps, 1.5 ft (0.5 m)
1	<b>Liberty AV Solutions</b>	DSUB JACK 9PIN SOLDER NKL(V2)
1	<b>Liberty AV Solutions</b>	DSUB PLUG 9PIN SOLDER NKL(V3)
1	<b>Liberty AV Solutions</b>	HOOD DSUB 9PIN TIN PLATED



Quantity	Manufacturer	Description	
1	<b>Liberty AV Solutions</b>	LOW VOLT MT/BRKT SG RETRO	
4	<b>PTZOptics</b>	Move SE, a third generation PTZ camera, featuring 20X Optical Zoom, 1080 Resolution at 60fps and a 72.5 HFOV. Supports simultaneous IP Video (NDI HX Upgradeable, SRT, RTMPS, RTSP), USB3.0, HDMI2.0 and 3G-SDI as outputs -White	
4	<b>PTZOptics</b>	Small Universal Ceiling Mount for PTZ Camera, white	
1	<b>RDL</b>	Single Cover Plate - white	
1	<b>RDL</b>	XLR 3-pin Male Jack on D Plate - Terminal block connections	
26	<b>Sentinel</b>	Category 6A and 6 RJ45 Plug For Larger Size Conductors (.044"-.048")	
1	<b>Visionary Solutions</b>	AV-over-IP decoder, 4K60 4:4:4, ultra-low latency	
7	<b>Visionary Solutions</b>	AV-over-IP encoder, 4K60 4:4:4, ultra-low latency	
1	<b>Yealink</b>	Conferencing AI PC with Touch Controller	
			<b>Equipment: \$18,742.00</b>
			<b>Labor: \$20,199.65</b>
		<b>FCC Hearing Room 1174</b>	<b>Total: \$38,941.65</b>



Quantity	Manufacturer	Description
<b>FCC Hearing Room 1174: Closet I 2118</b>		
1	<b>Middle Atlantic</b>	1SP RACKSHELF 11DP
1	<b>Netgear</b>	24x1G PoE+ 480W 2x1G and 4xSFP+ Managed Switch
1	<b>INOGENI</b>	HDMI to USB 3.0 video converter
1	<b>Middle Atlantic</b>	Premium+ PDU with RackLink™
1	<b>QSC LLC</b>	Q-SYS Core Processor with 24 local audio I/O channels, 160x160 total network I/O channels with 8x8 Software-based Dante license included
1	<b>QSC LLC</b>	800W FlexAmp technology Hi-Z / Lo-Z amplifier, 4 x 200W into 4?, 8?, 70V and 100V, Highpass filter per channel, GPIO for Remote Standby and Amp Status.
1	<b>Visionary Solutions</b>	AV-over-IP blank plate for rack mount kits
1	<b>Visionary Solutions</b>	4RU AV-over-IP rack mount kit, 3 encoders/decoders
1	<b>Visionary Solutions</b>	AV-over-IP decoder, 4K60 4:4:4, ultra-low latency
1	<b>Visionary Solutions</b>	AV-over-IP encoder, 4K60 4:4:4, ultra-low latency
1	<b>Visionary Solutions</b>	IP Multiviewer
		<b>Equipment: \$16,506.00</b>
		<b>Labor: \$632.50</b>
<b>FCC Hearing Room 1174: Closet I 2118</b>		<b>Total: \$17,138.50</b>

Quantity	Manufacturer	Description
<b>Jury Assembly 1166</b>		
170	<b>CCCP</b>	Mic/Line audio cable. 22AWG shielded twisted pair with ground wire.
		
150	<b>CCCP</b>	CAT. 6 Plenum
		
1	<b>Crestron</b>	Certified HDMI 2.1 Cable, 48 Gbps, 6 ft (1.8 m)
		
1	<b>Philips</b>	65" 500 nit 24/7
		
100	<b>CCCP</b>	2 Cond 16 Unshielded Raw Cable, Plenum, Per Foot
		
1	<b>Chief</b>	HARDWARE KIT
		
1	<b>Crestron</b>	X-Series Amplifier, 75 W
		
1	<b>Liberty AV Solutions</b>	LOW VOLT MT/BRKT SG RETRO
		
4	<b>Martin Audio</b>	2-Way Ceiling Loudspeaker. 4" LF, 0.75" HF. WHITE. , Priced EACH, Sold as PAIR
		
1	<b>RDL</b>	Single Cover Plate - white
		
1	<b>RDL</b>	XLR 3-pin Male Jack on D Plate - Terminal block connections
		
2	<b>Sentinel</b>	Category 6A and 6 RJ45 Plug For Larger Size Conductors (.044"-.048")
		
1	<b>Visionary Solutions</b>	Duet Surface Mount Decoder Gigabit Ethernet for 4K60 4:4:4 Video, AES67/Dante® and Control Expansion Ethernet Port Outputs: HDMI, USB-C, Stereo Analog Audio
		



Quantity	Manufacturer	Description	Equipment:	\$3,450.20
		Jury Assembly 1166	Labor:	\$1,173.00
			Total:	\$4,623.20

### LEC South 1389B

20	<b>CCCP</b> 	Mic/Line audio cable. 22AWG shielded twisted pair with ground wire.	Equipment:	\$3,450.20
300	<b>CCCP</b> 	CAT. 6 Plenum	Labor:	\$1,173.00
2	<b>Crestron</b> 	Certified HDMI 2.1 Cable, 48 Gbps, 6 ft (1.8 m)	Total:	\$4,623.20
200	<b>CCCP</b> 	2 Cond 16 Unshielded Raw Cable, Plenum, Per Foot		
1	<b>Crestron</b> 	X-Series Amplifier, 75 W		
8	<b>Martin Audio</b> 	2-Way Ceiling Loudspeaker. 4" LF, 0.75" HF. WHITE. , Priced EACH, Sold as PAIR		
4	<b>Sentinel</b> 	Category 6A and 6 RJ45 Plug For Larger Size Conductors (.044"-.048")		
2	<b>Visionary Solutions</b> 	Duet Surface Mount Decoder Gigabit Ethernet for 4K60 4:4:4 Video, AES67/Dante® and Control Expansion Ethernet Port Outputs: HDMI, USB-C, Stereo Analog Audio		
			Equipment:	\$3,821.20
			Labor:	\$1,299.50
		LEC South 1389B	Total:	\$5,120.70



Quantity	Manufacturer	Description	
<b>Shipping and Misc.</b>			
1	<b>CCCP</b>	Miscellaneous installation hardware	
1	<b>CCCP</b>	Ground Shipping and Handling Estimate	
1	<b>Crestron</b>	Tariff Surcharge	
			<b>Equipment:</b> <b>\$8,088.16</b>
			<b>Labor:</b> <b>\$0.00</b>
		<b>Shipping and Misc.</b>	<b>Total:</b> <b>\$8,088.16</b>
			<b>Equipment Subtotal:</b> <b>\$128,697.76</b>
			<b>Labor Subtotal:</b> <b>\$65,132.25</b>
			<b>Project Subtotal:</b> <b>\$193,830.01</b>



## Pricing Summary

Equipment:	\$128,697.76
Labor:	\$65,132.25
<b>Grand Total:</b>	<b>\$193,830.01</b>

## Payment Terms

Payment Schedule	Amount	Due Date
Initial Deposit	\$96,915.01	
Equipment Delivery	\$77,532.00	
Final Acceptance	\$19,383.00	

## Project Acceptance

Client: **Wayne Sleeter**

Date

Contractor: **ACP CreativIT LLC (d/b/a Camera Corner Connecting Point or CCCP)**

Date

**\*Pricing valid for 30 days, except in cases of Force Majeure which include but are not limited to National and International Trade Relations.\***



# PROPOSAL

**Oconto County**

**Upgrade AV**

**DATE**

Tuesday, 02 December 2025

**PREPARED BY**

Samuel Fitzhenry  
Design Consultant

# Scope of Work

**Proposal Number:** J24120270

**Proposal Date:** 12/2/2025

**Prepared for:** Oconto County

**Attn:** Melissa Schwaller

**Phone:** 9208346870

**Email:** melissa.schwaller@ocontocountywi.gov

**Prepared by:** Samuel Fitzhenry

**Phone:** 920-312-8569

**Email:** samuel.fitzhenry@cti.com

**Bill to:** Oconto County  
301 WASHINGTON ST  
OCONTO, WI  
54153-1620

**Ship to:** Oconto County  
301 WASHINGTON ST  
OCONTO, WI  
54153-1620

## Oconto County Courts Scope of Work

### Branch 1 & 2 Cynap Core Pro Dedicated UC Device

#### **Control:**

- CTI will install a new QSYS Core DSP and control processor.  
This will replace the existing Crestron control processor, Clear One DSP and Crestron touch panels.
- All connections will be network based, connecting to a Netgear AV switch in the IDF for easy management and deployment.
- Conferencing will be handled by a client provided PC in the rack or in the court room. This allows the clerk to use any meeting platform managed from a standard windows desktop.

#### **Video:**

- CTI will install new AV over IP encoders. The following sources will be an available source on the touch panel to be selected for presentation in the courtroom and to the meeting.
  - Clerk PC
  - Defense
  - Plaintiff
- CTI will install new AV over IP decoders.
  - 2 new Sony 65" displays, re-use existing mounting location and hardware
  - Content share into the meeting + Multicamera view
  - Multicamera view in overflow rooms (See LEC and Jury assembly)
- CTI will install 4 Marshall cameras. These will be static shot cameras that will be combined into a 4-way multi-view for the video conference and overflow video feeds.
  - Judge
  - Plaintiff
  - Defense
  - Witness

- CTI will work with CCAP to tie in existing microphones. Speakers and mics will be re-used but shall be re-tuned for better audio clarity and stability.
  - Judge
  - Plaintiff (x2)
  - Defense (x2)
  - Witness
  - Clerk
  - Recorder

- CTI will install new XLR output wall plates near the back of the courtroom for press audio feeds. Audio will include a mix of all microphones, presentation audio, and conferencing audio.

## **Cynap Core Pro Dedicated UC Device**

- CTI will install the AV system listed above for Branch 1 & 2
- CTI recommends using a dedicated PC that allows the court to use any meeting platform needed for each case.
- A Cynap Core Pro will be mounted in the rack and utilized as the main UC/Conferencing device.

**Summary:** The Cynap Core Pro uses a companion application that would be installed on the Clerk PC. Once opened, it will allow users to select the preferred platform to host a call or enter in a preset join number. Once the call is initiated, the layout is the same as a desktop PC. The camera and audio feeds from the room will automatically tie into the meeting and content being shared in the court can also be sent directly to the conference call for far-side viewers to see.

**Special considerations:** Before installation, CTI will send a Demo Unit to be tested. End-User training, network compatibility and system function is critical to fully utilizing the capabilities of the Cynap Core Pro. This step will be required as the project moves forward.

## **Hearing Room**

### **Control:**

- CTI will install a new QSYS Core DSP and control processor.  
This will replace the existing Crestron control processor, Clear One DSP and Crestron touch panels.
- All connections will be network based, connecting to a Netgear AV switch in the IDF for easy management and deployment.
- Conferencing will be handled by a client provided PC in the rack or in the court room. This allows the clerk to use any meeting platform managed from a standard windows desktop.

### **Video:**

- CTI will install new AV over IP encoders. The following sources will be an available source on the touch panel to be selected for presentation in the courtroom and to the meeting.
  - Clerk PC
  - Defense
  - Plaintiff
- CTI will install new AV over IP decoders.
  - 1 new Sony 65" display, re-use existing mounting location and hardware
  - Content share into the meeting + Multicamera view
  - Multicamera view in overflow rooms (See LEC and Jury assembly)
- CTI will install 4 Marshall cameras. These will be static shot cameras that will be combined into a 4-way multi-view for the video conference and overflow video feeds.
  - Judge
  - Plaintiff
  - Defense
  - Witness

### **Audio:**

- CTI will work with CCAP to tie in existing microphones. Speakers and mics will be re-used but shall be re-tuned for better audio clarity and stability.

- Judge
- Plaintiff
- Defense
- Witness
- Clerk
- Recorder

- CTI will install new XLR audio output wall plates near the back of the courtroom for press audio feeds. Audio will include a mix of all microphones, presentation audio, and conferencing audio.

### **Jury Assembly (overflow)**

- CTI will install AV over IP decoders behind a new 65" Sony Display

- Video feed will have multi-camera view with in-room audio

- CTI will install a new amplifier and in-room speakers for better audio coverage

- CTI will install XLR audio output wall plates in the back of the room for press audio feeds.

# Timeline

To complete the work outlined in the project scope, we will need approximately 6 weeks from proposal acceptance. A project manager will be assigned to communicate with you at critical milestones. Upon notice to proceed, we will begin your project plan immediately.

Phase	Week
Notice to Proceed & Project Kickoff	1
Engineering	2
Procurement	3
Programming & Rack Fabrication	4
Onsite Installation	5
Commissioning & Training	6

# Your Investment

Below is the cost of this solution based on the outlined scope of work. If you have questions about the complete solution, please let us know how we can help align this investment with additional needs or changes in scope.

## Proposal Summary

Description	Price
Equipment	\$88,026.11
Implementation Services	\$93,474.00
Materials	\$6,744.14
Travel	\$500.00
Freight	\$3,862.67
CTI Complete	\$7,312.59
Subtotal	\$199,919.51
Tax	\$0.00
<b>Grand Total</b>	<b>\$199,919.51</b>

## Recommended

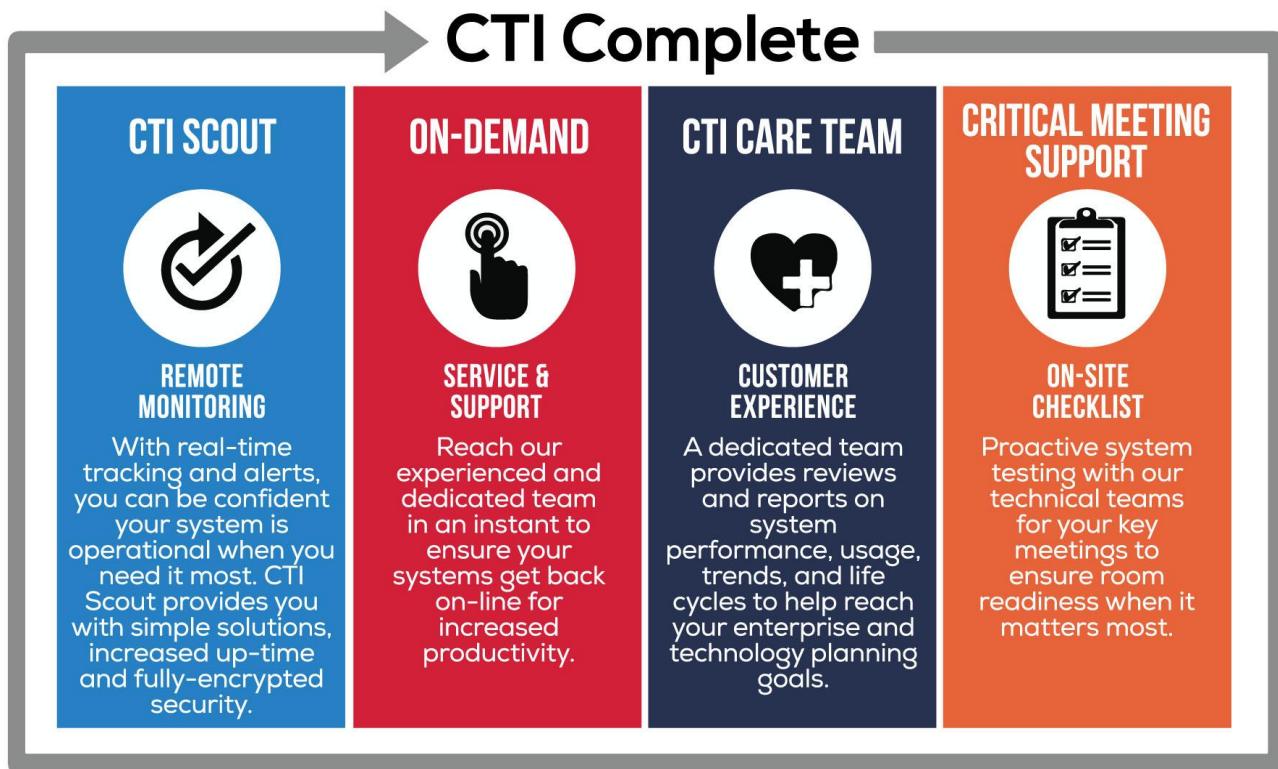
Description	Price
2 Additional Years CTI Complete Service Agreement	\$17,388.01
4 Additional Years CTI Complete Service Agreement	\$34,776.02

## Down Payment Requirements

Down payment of 60% required to initiate order.

# Why Us?

Our CTI Complete service is there for you 24/7 through our dedicated CTI Care customer experience team. Through on-site technical service, recommended programming upgrades, and quarterly reliability checks, your system is covered for the unexpected, as well as planned maintenance. Your teams will be trained to operate equipment with confidence. When critical meetings arise, we help ensure system performance with proactive system testing and an on-site checklist, so your systems will be ready when it matters most. Our managed services staff does more than diagnose and repair failures, they help plan for system life cycles.



# Bill of Materials

## Branch 1 - Cynap Core Pro

Manufacturer	P/N	Description	Qty	Unit Price	Ext. Price
<b>General: \$29,951.55</b>					
Inogeni	4KX-Plus	Inogeni HDMI to USB Capture Card Cisco	1	\$610.06	\$610.06
Visionary Solutions	DuetE-5	A/V Encoder, 4K60 4:4:4 UHD over IP cinema quality ultra-low latency visually lossless switch matrix routable, with built-in video wall functionality, Expansion Ethernet Port; POE+; Single Port AES67/Dante	5	\$994.44	\$4,972.20
WolfVision	102029.01	Cynap Core Pro	1	\$2,923.96	\$2,923.96
RDL	DB-XLR2M	Dual XLR 3-pin Male Jacks on D Plate - Terminal block connections - Black	2	\$23.20	\$46.40
Panavise		Panavise Marshall Camera Mounts	4	\$35.28	\$141.12
QSC	TSC-710t-G3	Table top mounting accessory for TSC-70-G3 and TSC-101-G3.	2	\$325.35	\$650.70
QSC	TSC-70-G3	Q-SYS 7" PoE Touch Screen Controller for In-Wall Mounting. Color - Black only	2	\$1,333.33	\$2,666.66
Netgear	GSM4230PX-100NAS	M4250-26G4XF-POE+ MNND SWITCH PERP	1	\$1,503.26	\$1,503.26
Middle Atlantic	RLNK-915R	15A,9 OUT,IP CTRL POWER	1	\$397.50	\$397.50
Marshall	CV-0622-5MP	6~22mm F1.6 M12 5MP Varifocal	4	\$33.34	\$133.36
QSC	MP-A40V	800W FlexAmp technology Hi-Z / Lo-Z amplifier, 4 x 200W into 4?, 8?, 70V and 100V, Highpass filter per channel, GPIO for Remote Standby and Amp Status.	1	\$1,430.01	\$1,430.01
Listen	LS-100-01-WH-D	ListenIR iDSP Standard System (Dante)	1	\$2,939.33	\$2,939.33
QSC	CORE 24f	Q-SYS Core Processor with 24 local audio I/O channels, 160x160 total network I/O channels with 8x8 Software-based Dante license included, USB AV bridging, dual Ethernet ports for	1	\$3,600.00	\$3,600.00

		network redundancy plus two auxiliary Ethernet ports, two RS232 ports, 8x8 GPIO, 24 next-generation AEC processors, 1RU. Includes Scripting/UCI functionality.			
OFE		Client Provided Rack PC	1	\$0.00	\$0.00
Sony	FW65EZ20L	65 inch ProfessionalDisplay	2	\$894.67	\$1,789.34
Visionary Solutions	DuetE5-WP-H-BLACK	A/V Encoder (Wall Plate), 4K60 4:4:4 UHD over IP cinema quality ultra-low latency visually lossless switch matrix routable, with built-in video wall functionality; POE; AES67/Dante, HDMI Only	1	\$1,194.44	\$1,194.44
Black Magic Design	BMD-HDL-MULTIP6G/04	Blackmagic MultiView 4	1	\$568.85	\$568.85
Marshall	CV504	Miniature 3GSDI Camera	4	\$350.26	\$1,401.04
OFE	OFE Speakers	OFE Speakers	1	\$0.00	\$0.00
Visionary Solutions	DuetD-5	A/V Decoder, 4K60 4:4:4 UHD over IP cinema quality ultra-low latency visually lossless switch matrix routable, with built-in video wall functionality; Expansion Ethernet Port; POE+; Single Port AES67/Dante	3	\$994.44	\$2,983.32

# Labor Plan

Description	Labor Hours	Labor Rates	Ext. Price
Installation Onsite	100.00	\$114.00/hour	\$11,400.00
Travel Labor	4.00	\$81.00/hour	\$324.00
Commissioning In House	12.00	\$163.00/hour	\$1,956.00
Build/Mock Up In House	12.00	\$114.00/hour	\$1,368.00
Programming In House	24.00	\$163.00/hour	\$3,912.00
Commissioning Onsite	16.00	\$163.00/hour	\$2,608.00
Touch Panel	12.00	\$114.00/hour	\$1,368.00
Project Management	24.00	\$163.00/hour	\$3,912.00
Engineering	20.00	\$163.00/hour	\$3,260.00
Administration	8.00	\$81.00/hour	\$648.00
Labor: \$30,756.00			

# Bill of Materials

## Branch 2 - Cynap Core Pro

Manufacturer	P/N	Description	Qty	Unit Price	Ext. Price
<b>General: \$29,951.50</b>					
Visionary Solutions	DuetE5-WP-H-BLACK	A/V Encoder (Wall Plate), 4K60 4:4:4 UHD over IP cinema quality ultra-low latency visually lossless switch matrix routable, with built-in video wall functionality; POE; AES67/Dante, HDMI Only	1	\$1,194.44	\$1,194.44
Panavise		Panavise Marshall Camera Mounts	4	\$35.28	\$141.12
Visionary Solutions	DuetD-5	A/V Decoder, 4K60 4:4:4 UHD over IP cinema quality ultra-low latency visually lossless switch matrix routable, with built-in video wall functionality; Expansion Ethernet Port; POE+; Single Port AES67/Dante	3	\$994.44	\$2,983.32
QSC	TSC-710t-G3	Table top mounting accessory for TSC-70-G3 and TSC-101-G3.	2	\$325.33	\$650.66
Netgear	GSM4230PX-100NAS	M4250-26G4XF-POE+ MNGD SWITCH PERP	1	\$1,503.26	\$1,503.26
Inogeni	4KX-Plus	Inogeni HDMI to USB Capture Card Cisco	1	\$610.06	\$610.06
Visionary Solutions	DuetE-5	A/V Encoder, 4K60 4:4:4 UHD over IP cinema quality ultra-low latency visually lossless switch matrix routable, with built-in video wall functionality, Expansion Ethernet Port; POE+; Single Port AES67/Dante	5	\$994.44	\$4,972.20
QSC	TSC-70-G3	Q-SYS 7" PoE Touch Screen Controller for In-Wall Mounting. Color - Black only	2	\$1,333.33	\$2,666.66
Sony	FW65EZ20L	65 inch Professional Display	2	\$894.67	\$1,789.34
Black Magic Design	BMD-HDL-MULTIP6G/04	Blackmagic MultiView 4	1	\$568.85	\$568.85
Marshall	CV504	Miniature 3GSDI Camera	4	\$350.26	\$1,401.04

WolfVision	102029.01	Cynap Core Pro	1	\$2,923.96	\$2,923.96
Listen	LS-100-01-WH-D	ListenIR iDSP Standard System (Dante)	1	\$2,939.33	\$2,939.33
OFE	OFE Speakers	OFE Speakers	1	\$0.00	\$0.00
RDL	DB-XLR2M	Dual XLR 3-pin Male Jacks on D Plate - Terminal block connections - Black	2	\$23.20	\$46.40
Middle Atlantic	RLNK-915R	15A,9 OUT,IP CTRL POWER	1	\$397.50	\$397.50
Marshall	CV-0622-5MP	6~22mm F1.6 M12 5MP Varifocal	4	\$33.34	\$133.36
QSC	CORE 24f	Q-SYS Core Processor with 24 local audio I/O channels, 160x160 total network I/O channels with 8x8 Software-based Dante license included, USB AV bridging, dual Ethernet ports for network redundancy plus two auxiliary Ethernet ports, two RS232 ports, 8x8 GPIO, 24 next-generation AEC processors, 1RU. Includes Scripting/UCI functionality.	1	\$3,600.00	\$3,600.00
OFE		Client Provided Rack PC	1	\$0.00	\$0.00
QSC	MP-A40V	800W FlexAmp technology Hi-Z / Lo-Z amplifier, 4 x 200W into 4?, 8?, 70V and 100V, Highpass filter per channel, GPIO for Remote Standby and Amp Status.	1	\$1,430.00	\$1,430.00

# Labor Plan

Description	Labor Hours	Labor Rates	Ext. Price
Travel Labor	4.00	\$81.00/hour	\$324.00
Installation Onsite	100.00	\$114.00/hour	\$11,400.00
Administration	8.00	\$81.00/hour	\$648.00
Build/Mock Up In House	12.00	\$114.00/hour	\$1,368.00
Project Management	24.00	\$163.00/hour	\$3,912.00
Engineering	20.00	\$163.00/hour	\$3,260.00
Commissioning Onsite	16.00	\$163.00/hour	\$2,608.00
Touch Panel	12.00	\$114.00/hour	\$1,368.00
Commissioning In House	12.00	\$163.00/hour	\$1,956.00
Programming In House	24.00	\$163.00/hour	\$3,912.00
Labor: \$30,756.00			

# Bill of Materials

## Hearing Room - Cynap Core Pro

Manufacturer	P/N	Description	Qty	Unit Price	Ext. Price
<b>General: \$24,686.64</b>					
QSC	CORE 8 FLEX	Q-SYS Core Processor with 8 local audio I/O channels, 64x64 network I/O channels with 8x8 Software-based Dante license included, USB AV bridging, dual LAN ports, VoIP telephony, 8x8 GPIO, 8 AEC processors, Half-size 1RU. Includes Scripting/UCI functionality.	1	\$2,350.00	\$2,350.00
QSC	TSC-70-G3	Q-SYS 7" PoE Touch Screen Controller for In-Wall Mounting. Color - Black only	1	\$1,333.33	\$1,333.33
Black Magic Design	BMD-HDL-MULTIP6G/04	Blackmagic MultiView 4	1	\$568.85	\$568.85
OFE		Client Provided Rack PC	1	\$0.00	\$0.00
INOGENI	U-BRIDGE 3	Inogeni U-BRIDGE USB 3 EXTENDER	1	\$738.88	\$738.88
QSC	TSC-710t-G3	Table top mounting accessory for TSC-70-G3 and TSC-101-G3.	1	\$325.33	\$325.33
Visionary Solutions	DuetE5-WP-H-BLACK	A/V Encoder (Wall Plate), 4K60 4:4:4 UHD over IP cinema quality ultra-low latency visually lossless switch matrix routable, with built-in video wall functionality; POE; AES67/Dante, HDMI Only	1	\$1,194.44	\$1,194.44
Panavise		Panavise Marshall Camera Mounts	4	\$35.28	\$141.12
Sony	FW65EZ20L	65 inch Professional Display	1	\$894.67	\$894.67
Inogeni	4KX-Plus	Inogeni HDMI to USB Capture Card Cisco	1	\$610.06	\$610.06
QSC	MP-A40V	800W FlexAmp technology Hi-Z / Lo-Z amplifier, 4 x 200W into 4?, 8?, 70V and 100V, Highpass filter per channel, GPIO for Remote Standby and Amp Status.	1	\$1,430.00	\$1,430.00

Visionary Solutions	DuetD-5	A/V Decoder, 4K60 4:4:4 UHD over IP cinema quality ultra-low latency visually lossless switch matrix routable, with built-in video wall functionality; Expansion Ethernet Port; POE+; Single Port AES67/Dante	2	\$994.44	\$1,988.88
QSC	AD-C6T-ZB-WH	6.5" Two-way ceiling speaker, 70/100V transformer with 16?bypass, zero bezel design, 150Â° conical DMT coverage, includes C-rign and rails for blind mount installation. Priced individually, sold in pairs. White only.	8	\$216.67	\$1,733.36
Visionary Solutions	DuetE-5	A/V Encoder, 4K60 4:4:4 UHD over IP cinema quality ultra-low latency visually lossless switch matrix routable, with built-in video wall functionality, Expansion Ethernet Port; POE+; Single Port AES67/Dante	5	\$994.44	\$4,972.20
WolfVision	102029.01	Cynap Core Pro	1	\$2,923.96	\$2,923.96
Middle Atlantic	RLNK-915R	15A,9 OUT,IP CTRL POWER	1	\$397.50	\$397.50
Netgear	GSM4230PX-100NAS	M4250-26G4XF-POE+ MNGD SWITCH PERP	1	\$1,503.26	\$1,503.26
Marshall	CV-0622-5MP	6~22mm F1.6 M12 5MP Varifocal	4	\$33.34	\$133.36
RDL	DB-XLR2M	Dual XLR 3-pin Male Jacks on D Plate - Terminal block connections - Black	2	\$23.20	\$46.40
Marshall	CV504	Miniature 3GSDI Camera	4	\$350.26	\$1,401.04

# Labor Plan

Description	Labor Hours	Labor Rates	Ext. Price
Administration	8.00	\$81.00/hour	\$648.00
Installation Onsite	80.00	\$114.00/hour	\$9,120.00
Travel Labor	4.00	\$81.00/hour	\$324.00
Engineering	16.00	\$163.00/hour	\$2,608.00
Commissioning In House	12.00	\$163.00/hour	\$1,956.00
Commissioning Onsite	12.00	\$163.00/hour	\$1,956.00
Project Management	20.00	\$163.00/hour	\$3,260.00
Programming In House	24.00	\$163.00/hour	\$3,912.00
Build/Mock Up In House	12.00	\$114.00/hour	\$1,368.00
Touch Panel	10.00	\$114.00/hour	\$1,140.00
Labor: \$26,292.00			

# Bill of Materials

## Jury Assembly - Over Flow

Manufacturer	P/N	Description	Qty	Unit Price	Ext. Price
<b>General: \$4,865.02</b>					
QSC	AD-C6T-ZB-WH	6.5" Two-way ceiling speaker, 70/100V transformer with 16?bypass, zero bezel design, 150° conical DMT coverage, includes C-rign and rails for blind mount installation. Priced individually, sold in pairs. White only.	6	\$216.67	\$1,300.02
RDL	DB-XLR2M	Dual XLR 3-pin Male Jacks on D Plate - Terminal block connections - Black	1	\$23.20	\$23.20
Chief	LTM1U	Micro-Adjust Tilt Wall Mount, Large	1	\$247.34	\$247.34
QSC	SPA-Qf 60x2	2-ch, 60W/ch Q-SYS network audio Amplifier, Lo-Z, FlexIO, with Mic/line Input, 100-240v	1	\$1,060.00	\$1,060.00
Chief	FCAV1U	FUSION PULLOUT	1	\$345.35	\$345.35
Visionary Solutions	DuetD-5	A/V Decoder, 4K60 4:4:4 UHD over IP cinema quality ultra-low latency visually lossless switch matrix routable, with built-in video wall functionality; Expansion Ethernet Port; POE+; Single Port AES67/Dante	1	\$994.44	\$994.44
Sony	FW65EZ20L	65 inch ProfessionalDisplay	1	\$894.67	\$894.67

# Labor Plan

Description	Labor Hours	Labor Rates	Ext. Price
Programming In House	2.00	\$163.00/hour	\$326.00
Build/Mock Up In House	2.00	\$114.00/hour	\$228.00
Engineering	4.00	\$163.00/hour	\$652.00
Commissioning Onsite	4.00	\$163.00/hour	\$652.00
Installation Onsite	16.00	\$114.00/hour	\$1,824.00
Commissioning In House	2.00	\$163.00/hour	\$326.00
Travel Labor	2.00	\$81.00/hour	\$162.00
Labor: \$4,170.00			

# Standard Disclaimer

CTI provides for twelve (12) months of **CTI Complete** on all system purchases. CTI warrants the system implemented is free from defects in material and workmanship, in accordance with the contract, drawings, specifications, alterations and additions thereto, for a period of twelve (12) months from the date of commencement of use, substantial completion, or date of notice of completion, whichever occurs first. This coverage does not protect against consumables, severe weather, and acts of God.

## Terms

Terms are NET 30 with approved credit. For orders that exceed ten thousand dollars; 60% to initiate order, 30% upon substantial completion, and 10% upon completion, or progress billing based on purchase agreement at time of order. Payments made by credit card are subject to a 3.0% fee.

All applicable taxes are the responsibility of the purchaser and will be added to the final invoice. Any cancelled orders or returns are subject to manufacturer acceptance; shipping and restocking fees may apply. This proposal is valid for fourteen (14) days.

## Taxes and Tariffs

Oconto County is responsible for all applicable taxes, including but not limited to sales tax, value-added tax (VAT), and goods and services tax (GST), as well as any import duties, tariffs, and customs fees imposed by the destination location. These charges are not included in the product price or freight and must be paid by Oconto County. The Seller will provide all necessary documentation for customs clearance, and both parties agree to comply with all relevant laws and regulations regarding these charges.

## Installation Description and Requirements

Provided by CTI: If installation is purchased, CTI will install all A/V components. CTI will also perform all programming, alignments, and end-user training. CTI will provide A/V project management, and provide drawings as required. This install price assumes a Monday through Friday 8:00am to 5:00pm install time. Room availability must be in consecutive 8-hour blocks. Any required changes or rushes may affect the final price.

## Provided by Others

Electrical requirements are to be provided by others unless specifically included in CTI Scope of Work.

## Statement

This system proposal is the property of CTI and is delivered with the sole intent of being viewed by management of Oconto County for evaluation purposes only. This proposal or any part of this proposal is not to be presented to, or viewed by any other party, vendor, or CTI competitor without the written consent of CTI. Any effort to do so will be considered a violation of copyright law.

# Next Steps

1. Upon Notice to Proceed, CTI will begin executing the project plan with an internal handoff of the project to our operations team.
2. If you have questions about the process as we move forward, please contact me at [samuel.fitzhenry@cti.com](mailto:samuel.fitzhenry@cti.com) or 920-312-8569.
3. You will be contacted by a CTI Project Manager to schedule a project kickoff meeting to review the project scope and schedule.

Total
J24120270 - \$199,919.51

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Customer Signature

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CTI Signature

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Printed Name

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Printed Name

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Title

---

Title

---

Date

---

Date

## AV - Codec Rooms

Quote #382446 v3

## Prepared For:

**Oconto County**

 Melissa Schwaller  
 301 Washington Street  
 Oconto, WI 54153

**P:** (920) 834-6870

**E:** melissa.schwaller@co.oconto.wi.us

## Prepared by:

**Heartland Business Systems**

 Joanna Thoms  
 1700 Stephen Street  
 Little Chute, WI 54140

**P:** (920) 585-3995

**E:** jthoms@hbs.net

## Date Issued:

**09.22.2025**

## Expires:

**10.01.2025**

\* Optional

Courtroom A	Price	Qty	Ext. Price
<b>Componenets</b>	\$46,376.25	1	\$46,376.25
Owner Furnished Items			
2 Post rack space in 2nd floor IDF			
Gooseneck mics, DAR system, and FTR system			
Ceiling mounts for displays			
LG Commercial 75" display - 3 yr warranty		2	
Adjustable Column - 18" to 24" - Black		2	
4.5" Two-way low-profile zero bezel ceiling speaker		12	
Eight Channel Low and High Impedance Amplifier 75 Watts Per Channel - 8 Ohm		1	
Medium Audio DSP with 24 local audio I/O channels and 8x8 GPIO. 24 AEC channels. Includes Scripting/UCI functionality.		1	
Q-SYS peripheral providing 2 RJ11 POTS telephone interfaces		1	
Rack mount tray and blanks for up to 4 QIO units in a 1U space		1	
DM NVX® 4K60 4:2:0 Network AV Encoder		4	
DM NVX® 4K60 4:2:0 Network AV Decoder		6	
DM NVX® 4K60 4:2:0 Network AV Encoder, Wall Plate, Black		1	
USB Converter with HDMI® and Analog Audio Input		1	
Rack Mount Crestron Control Processor Series 4		1	
10-32 Rackscrew Truss-Head - 100 Piece		1	

\* Optional

Courtroom A	Price	Qty	Ext. Price
<b>Williams AV IR SYS32 Commercial-Grade, Medium-Area IR Assistive Listening System:\$1,265.84</b>		1	
(1) IR T2 Medium-area Infrared Transmitter			
(3) WIR RX22-4 Four-channel Infrared Receivers			
(3) HED 021 Mono Folding Headphones			
(2) NKL 001 18? Mono Neckloops			
(3) BAT 001-2 AA Alkaline Batteries			
(1) BKT 024 Wall/Ceiling Mount			
(1) IDP 008 ADA wall plaque			
(1) TFP 057 Power Supply			
<b>Netgear AV Line 26 port network switch - 300 watts PoE budget</b>		1	
<b>Cisco Room Kit EQ, Room Vision PTZ</b>		1	
<b>STD 8X5XNBD Cisco Room Kit EQ, Room Vision PTZ</b>		1	
<b>Power Cord for United States of America 2m 10A</b>		1	
<b>Cisco Room Vision PTZ Camera, Carbon Black</b>		1	
<b>Cisco Room Navigator Table Stand, First Light (White)</b>		1	
<b>Ceiling-Wall Bracket EH RoomVision PTZCam-Carbon Black</b>		1	
<b>Rack ears for the Codec EQ - for mounting in rack</b>		1	
<b>Cisco Codec EQ unit</b>		1	
<b>Antennas for Cisco Codec EQ</b>		1	
<b>Cisco Room Vision PTZ Camera, Carbon Black - SPARE</b>		1	
<b>SNTC-8X5XNBD Cisco Room Vision PTZ Camera, Carbon Bla</b>		1	
<b>Ceiling-Wall Bracket EH RoomVision PTZCam-Carbon Black-SPARE</b>		1	
<b>Remote monitoring options for TelePresence Endpoints</b>		1	
<b>Remote monitoring options for TelePresence Endpoints SNTC-8X</b>		1	
<b>Remote monitoring option for Cisco ROOM Systems</b>		1	
<b>Collaboration Flex Plan 3.0 -</b>		1	
<b>Cisco Support Standard -</b>		1	
<b>Cloud Device Registration -</b>		1	
<b>Prem to Webex Calling / UCM Cloud -</b>		1	
<b>Cloud Device Registration Entitlement -</b>		1	
<b>Black Box Slim-Net Cat.6 Patch UTP Network Cable - 3 ft Category 6</b>	10		
<b>Black Box Slim-Net Cat.6 Patch UTP Network Cable - 10 ft Category 6</b>	10		
<b>Cat6 RJ45 UTP Keystone Jack - Blue</b>	10		
<b>1-Port Keystone Jack Surface Mount Box</b>		5	
<b>24 port Patch Panel - 1RU</b>		1	

\* Optional

Courtroom A	Price	Qty	Ext. Price
C2G Flexible HDMI® Cable w/ Low Profile Connectors - 6'		10	
C2G Flexible HDMI® Cable w/ Low Profile Connectors - 10'		1	
Kramer High-Speed Flexible HDMI - 15'		1	
6 ft USB-C® to USB-A SuperSpeed USB 5Gbps Cable		2	
USB 2.0 A male to B male - 10'		1	
Commscope CAT6 Cable Plenum, 1000 ft box, Black		1	
Liberty 16/2 Speaker Wire, Plenum, Black		1	
Liberty 22/2 Shielded Wire, Plenum, Black		1	
15A Advanced Remote Smart Sequencer, 9 Outlets 10Ft Cord		1	
Panamax 4 AC Outlet Surge Protector		3	
Panamax 8 AC Outlet Surge Protector		1	
MaxBlox D-SUB Termination System Female DB9		2	
MaxBlox D-SUB Termination System Male DB9		1	
MaxBlox D-SUB Termination System Hood		3	
2 Gang Trim Ring (Black)		1	
3/8" Label tape - Nylon		1	
1/2" Black Lineal VELCRO Brand ONE-WRAP - 25YD roll		1	
Mounting Hardware, Bulk Cable, Specialized AV Connectors		1	
Crestron Tariff		1	
Estimated Shipping		1	

\* Optional

Courtroom A	Price	Qty	Ext. Price
<b>Fixed Fee Project</b> <b>HBS Responsibilities:</b> <ul style="list-style-type: none"> <li>Install new 75" displays onto existing ceiling mounts</li> <li>Install Cisco codec to host meetings in courtroom to replace current Poly system</li> <li>Install (2) cameras one at the front of room and one at back of room</li> <li>Install (12) total speakers with six separate zones and install new amplifier</li> <li>Install AV over IP system</li> <li>Install HDMI wall plate for doc cam / attorney and HDMI connection to Clerk PC</li> <li>Install USB connection at location TBD in courtroom for additional camera view in meetings via 2nd joined meeting attendee (usually clerk or judge)</li> <li>Install Cisco room control touch panel and program - add custom programming as needed</li> <li>Install hearing assistance system</li> <li>Install new control processor and audio processor</li> <li>Install CAT6 Data, shielded CAT6, audio, and control point-to-point cables as required</li> <li>Program control system</li> <li>Commission AV system</li> <li>Test system</li> <li>System training (including a custom QRC instruction sheet). One hour training session scheduled at the end of the installation. Additional training is available but is out of scope and will be billed T&amp;M accordingly.</li> </ul> <b>HBS Assumptions:</b> <ul style="list-style-type: none"> <li>The AV system may have an uplink to the customer network</li> <li>The content inputs for the room will be: 1) HDMI wall plate, 2) Clerk PC</li> </ul> <b>Customer Responsibilities:</b> <ul style="list-style-type: none"> <li>Install A-C receptacles and data jacks or drops per HBS direction and/or drawings</li> <li>Provide access to the room for the duration of the installation</li> <li>Provide (1) data connection to the system switch in IDF</li> <li>Provide receptacles for garbage and recyclables created from onsite work</li> </ul>	\$21,370.00	1	\$21,370.00

\* Optional Subtotal:

\$67,746.25

\* Optional

Courtroom B	Price	Qty	Ext. Price
<b>Components</b>	\$46,087.08	1	\$46,087.08
<b>Owner Furnished Items</b>			
2 Post rack space in 2nd floor IDF			
Gooseneck mics, DAR system, and FTR system			
Ceiling mounts for displays			
LG Commercial 75" display - 3 yr warranty		2	
Adjustable Column - 18" to 24" - Black		2	
4.5" Two-way low-profile zero bezel ceiling speaker		12	
Eight Channel Low and High Impedance Amplifier 75 Watts Per Channel - 8 Ohm		1	
Medium Audio DSP with 24 local audio I/O channels and 8x8 GPIO. 24 AEC channels. Includes Scripting/UCI functionality.		1	
Q-SYS peripheral providing 2 RJ11 POTS telephone interfaces		1	

\* Optional

Courtroom B	Price	Qty	Ext. Price
Rack mount tray and blanks for up to 4 QIO units in a 1U space		1	
DM NVX® 4K60 4:2:0 Network AV Encoder		4	
DM NVX® 4K60 4:2:0 Network AV Decoder		6	
DM NVX® 4K60 4:2:0 Network AV Encoder, Wall Plate, Black		1	
USB Converter with HDMI® and Analog Audio Input		1	
Rack Mount Crestron Control Processor Series 4		1	
10-32 Rackscrew Truss-Head - 100 Piece		1	
<b>Williams AV IR SYS32 Commercial-Grade, Medium-Area IR Assistive Listening System:\$1,265.84</b>		1	
(1) IR T2 Medium-area Infrared Transmitter			
(3) WIR RX22-4 Four-channel Infrared Receivers			
(3) HED 021 Mono Folding Headphones			
(2) NKL 001 18? Mono Neckloops			
(3) BAT 001-2 AA Alkaline Batteries			
(1) BKT 024 Wall/Ceiling Mount			
(1) IDP 008 ADA wall plaque			
(1) TFP 057 Power Supply			
Netgear AV Line 26 port network switch - 300 watts PoE budget		1	
Cisco Room Kit EQ, Room Vision PTZ		1	
STD 8X5XNBD Cisco Room Kit EQ, Room Vision PTZ		1	
Power Cord for United States of America 2m 10A		1	
Cisco Room Vision PTZ Camera, Carbon Black		1	
Cisco Room Navigator Table Stand, First Light (White)		1	
Ceiling-Wall Bracket EH RoomVision PTZCam-Carbon Black		1	
Rack ears for the Codec EQ - for mounting in rack		1	
Cisco Codec EQ unit		1	
Antennas for Cisco Codec EQ		1	
Cisco Room Vision PTZ Camera, Carbon Black - SPARE		1	
SNTC-8X5XNBD Cisco Room Vision PTZ Camera, Carbon Bla		1	
Ceiling-Wall Bracket EH RoomVision PTZCam-Carbon Black-SPARE		1	
Remote monitoring options for TelePresence Endpoints		1	
Remote monitoring options for TelePresence Endpoints SNTC-8X		1	
Remote monitoring option for Cisco ROOM Systems		1	
Collaboration Flex Plan 3.0 -		1	
Cisco Support Standard -		1	
Cloud Device Registration -		1	

\* Optional

Courtroom B	Price	Qty	Ext. Price
Prem to Webex Calling / UCM Cloud -		1	
Cloud Device Registration Entitlement -		1	
Black Box Slim-Net Cat.6 Patch UTP Network Cable - 3 ft Category 6		10	
Black Box Slim-Net Cat.6 Patch UTP Network Cable - 10 ft Category 6		10	
Cat6 RJ45 UTP Keystone Jack - Blue		10	
1-Port Keystone Jack Surface Mount Box		5	
24 port Patch Panel - 1RU		1	
C2G Flexible HDMI® Cable w/ Low Profile Connectors - 6'		10	
C2G Flexible HDMI® Cable w/ Low Profile Connectors - 10'		1	
Kramer High-Speed Flexible HDMI - 15'		1	
6 ft USB-C® to USB-A SuperSpeed USB 5Gbps Cable		2	
USB 2.0 A male to B male - 10'		1	
Commscope CAT6 Cable Plenum, 1000 ft box, Black		1	
Liberty 16/2 Speaker Wire, Plenum, Black		1	
15A Advanced Remote Smart Sequencer, 9 Outlets 10Ft Cord		1	
Panamax 4 AC Outlet Surge Protector		3	
Panamax 8 AC Outlet Surge Protector		1	
MaxBlox D-SUB Termination System Female DB9		2	
MaxBlox D-SUB Termination System Male DB9		1	
MaxBlox D-SUB Termination System Hood		3	
2 Gang Trim Ring (Black)		1	
3/8" Label tape - Nylon		1	
1/2" Black Lineal VELCRO Brand ONE-WRAP - 25YD roll		1	
Mounting Hardware, Bulk Cable, Specialized AV Connectors		1	
Crestron Tariff		1	
Estimated Shipping		1	

\* Optional

Courtroom B	Price	Qty	Ext. Price
<b>Fixed Fee Project</b> <b>HBS Responsibilities:</b> <ul style="list-style-type: none"> <li>Install new 75" displays onto existing ceiling mounts</li> <li>Install Cisco codec to host meetings in courtroom to replace current Poly system</li> <li>Install (2) cameras one at the front of room and one at back of room</li> <li>Install (12) total speakers with six separate zones and install new amplifier</li> <li>Install AV over IP system</li> <li>Install HDMI wall plate for doc cam / attorney and HDMI connection to Clerk PC</li> <li>Install USB connection at location TBD in courtroom for additional camera view in meetings via 2nd joined meeting attendee (usually clerk or judge)</li> <li>Install Cisco room control touch panel and program - add custom programming as needed</li> <li>Install hearing assistance system</li> <li>Install new control processor and audio processor</li> <li>Install CAT6 Data, shielded CAT6, audio, and control point-to-point cables as required</li> <li>Program control system</li> <li>Commission AV system</li> <li>Test system</li> <li>System training (including a custom QRC instruction sheet). One hour training session scheduled at the end of the installation. Additional training is available but is out of scope and will be billed T&amp;M accordingly.</li> </ul> <b>HBS Assumptions:</b> <ul style="list-style-type: none"> <li>The AV system may have an uplink to the customer network</li> <li>The content inputs for the room will be: 1) HDMI wall plate, 2) Clerk PC</li> </ul> <b>Customer Responsibilities:</b> <ul style="list-style-type: none"> <li>Install A-C receptacles and data jacks or drops per HBS direction and/or drawings</li> <li>Provide access to the room for the duration of the installation</li> <li>Provide (1) data connection to the system switch in IDF</li> <li>Provide receptacles for garbage and recyclables created from onsite work</li> </ul>	\$21,370.00	1	\$21,370.00

\* Optional Subtotal:

**\$67,457.08**

\* Optional

Hearing Room	Price	Qty	Ext. Price
<b>Components</b>	\$41,885.03	1	\$41,885.03
<b>Owner Furnished Items</b>			
<b>2 Post rack space in 2nd floor IDF</b>			
<b>Gooseneck mics, DAR system, and FTR system</b>			
<b>LG Commercial 75" display - 3 yr warranty</b>		1	
<b>Chief Medium Thinstall Articulating Wall Mount - Dual Stud - 25in Extension</b>		1	
<b>4.5" Two-way low-profile zero bezel ceiling speaker</b>		8	
<b>Eight Channel Low and High Impedance Amplifier 75 Watts Per Channel - 8 Ohm</b>		1	
<b>Medium Audio DSP with 24 local audio I/O channels and 8x8 GPIO. 24 AEC channels. Includes Scripting/UCI functionality.</b>		1	
<b>Q-SYS peripheral providing 2 RJ11 POTS telephone interfaces</b>		1	
<b>Rack mount tray and blanks for up to 4 QIO units in a 1U space</b>		1	
<b>DM NVX® 4K60 4:2:0 Network AV Encoder</b>		4	

\* Optional

Hearing Room	Price	Qty	Ext. Price
DM NVX® 4K60 4:2:0 Network AV Decoder		5	
DM NVX® 4K60 4:2:0 Network AV Encoder, Wall Plate, Black		1	
USB Converter with HDMI® and Analog Audio Input		1	
Rack Mount Crestron Control Processor Series 4		1	
10-32 Rackscrew Truss-Head - 100 Piece		1	
Netgear AV Line 26 port network switch - 300 watts PoE budget		1	
Cisco Room Kit EQ, Room Vision PTZ		1	
STD 8X5XNBD Cisco Room Kit EQ, Room Vision PTZ		1	
Power Cord for United States of America 2m 10A		1	
Cisco Room Vision PTZ Camera, Carbon Black		1	
Cisco Room Navigator Table Stand, First Light (White)		1	
Ceiling-Wall Bracket EH RoomVision PTZCam-Carbon Black		1	
Rack ears for the Codec EQ - for mounting in rack		1	
Cisco Codec EQ unit		1	
Antennas for Cisco Codec EQ		1	
Cisco Room Vision PTZ Camera, Carbon Black - SPARE		1	
SNTC-8X5XNBD Cisco Room Vision PTZ Camera, Carbon Bla		1	
Ceiling-Wall Bracket EH RoomVision PTZCam-Carbon Black-SPARE		1	
Remote monitoring options for TelePresence Endpoints		1	
Remote monitoring options for TelePresence Endpoints SNTC-8X		1	
Remote monitoring option for Cisco ROOM Systems		1	
Collaboration Flex Plan 3.0 -		1	
Cisco Support Standard -		1	
Cloud Device Registration -		1	
Prem to Webex Calling / UCM Cloud -		1	
Cloud Device Registration Entitlement -		1	
Black Box Slim-Net Cat.6 Patch UTP Network Cable - 3 ft Category 6		10	
Black Box Slim-Net Cat.6 Patch UTP Network Cable - 10 ft Category 6		10	
Cat6 RJ45 UTP Keystone Jack - Blue		10	
1-Port Keystone Jack Surface Mount Box		5	

\* Optional

Hearing Room	Price	Qty	Ext. Price
24 port Patch Panel - 1RU		1	
C2G Flexible HDMI® Cable w/ Low Profile Connectors - 6'		10	
C2G Flexible HDMI® Cable w/ Low Profile Connectors - 10'		1	
Kramer High-Speed Flexible HDMI - 15'		1	
6 ft USB-C® to USB-A SuperSpeed USB 5Gbps Cable		2	
USB 2.0 A male to B male - 10'		1	
Commscope CAT6 Cable Plenum, 1000 ft box, Black		1	
Liberty 16/2 Speaker Wire, Plenum, Black		1	
Liberty 22/2 Shielded Wire, Plenum, Black		2	
Neutrik XLR Female Cable Connector		6	
Neutrik XLR Male Cable Connector		6	
15A Advanced Remote Smart Sequencer, 9 Outlets 10Ft Cord		1	
Panamax 4 AC Outlet Surge Protector		2	
Panamax 8 AC Outlet Surge Protector		1	
MaxBlox D-SUB Termination System Female DB9		1	
MaxBlox D-SUB Termination System Male DB9		1	
MaxBlox D-SUB Termination System Hood		2	
2 Gang Trim Ring (Black)		1	
3/8" Label tape - Nylon		1	
1/2" Black Lineal VELCRO Brand ONE-WRAP - 25YD roll		1	
Mounting Hardware, Bulk Cable, Specialized AV Connectors		1	
Crestron Tariff		1	
Estimated Shipping		1	

\* Optional

Hearing Room	Price	Qty	Ext. Price
<b>Fixed Fee Project</b> <b>HBS Responsibilities:</b> <ul style="list-style-type: none"> <li>Install new 75" displays onto existing ceiling mounts</li> <li>Install Cisco codec to host meetings in courtroom to replace current Poly system</li> <li>Install (2) cameras one at the front of room and one at back of room</li> <li>Install (8) total speakers with six separate zones and install new amplifier</li> <li>Install AV over IP system</li> <li>Install HDMI wall plate for doc cam / attorney and HDMI connection to Clerk PC</li> <li>Install USB connection at location TBD in courtroom for additional camera view in meetings via 2nd joined meeting attendee (usually clerk or judge)</li> <li>Install Cisco room control touch panel and program - add custom programming as needed</li> <li>Install new control processor and audio processor</li> <li>Install CAT6 Data, shielded CAT6, audio, and control point-to-point cables as required</li> <li>Program control system</li> <li>Commission AV system</li> <li>Test system</li> <li>System training (including a custom QRC instruction sheet). One hour training session scheduled at the end of the installation. Additional training is available but is out of scope and will be billed T&amp;M accordingly.</li> </ul> <b>HBS Assumptions:</b> <ul style="list-style-type: none"> <li>The AV system may have an uplink to the customer network</li> <li>The content inputs for the room will be: 1) HDMI wall plate, 2) Clerk PC</li> </ul> <b>Customer Responsibilities:</b> <ul style="list-style-type: none"> <li>Install A-C receptacles and data jacks or drops per HBS direction and/or drawings</li> <li>Provide access to the room for the duration of the installation</li> <li>Provide (1) data connection to the system switch in IDF</li> <li>Provide receptacles for garbage and recyclables created from onsite work</li> </ul>	\$25,225.00	1	\$25,225.00

\* Optional Subtotal: **\$67,110.03**

*Optional Expenses	One-Time
Courtroom A	\$67,746.25
Courtroom B	\$67,457.08
Hearing Room	\$67,110.03
Optional Subtotal:	<b>\$202,313.36</b>

This quote may not include applicable sales tax, shipping, handling and/or delivery charges. Final applicable sales tax, shipping, handling and/or delivery charges are calculated and applied at invoice. The above prices are for hardware/software only, and do not include delivery, setup or installation by Heartland ("HBS") unless otherwise noted. Installation by HBS is available at our regular hourly rates, or pursuant to a prepaid HBSFlex Agreement. This configuration is presented for convenience only. HBS is not responsible for typographical or other errors/omissions regarding prices or other information. Prices and configurations are subject to change without notice. HBS may modify or cancel this quote if the pricing is impacted by a tariff. A 20% restocking fee will be charged on any returned part. Customer is responsible for all costs associated with return of product and a \$25.00 processing fee. No returns, cancellations or order changes are accepted by HBS without prior written approval. This quote and any attached agreement are not subject to termination without cause or for convenience. This quote expressly limits acceptance to the terms of this quote, and HBS disclaims any additional terms. Customer may issue a purchase order for administrative purposes only. By providing your "E-Signature," you acknowledge that your electronic signature is the legal equivalent of your manual signature, and you warrant that you have express authority to execute this agreement and legally bind your organization to this proposal and all attached documents. Any purchase that the customer makes from HBS is governed by HBS' Standard Terms and Conditions ("ST&Cs") located at <http://www.hbs.net/standard-terms-and-conditions>, which are incorporated herein by reference. The ST&Cs are subject to change. When a new order is placed, the ST&Cs on the above-stated website at that time shall apply. If customer has signed HBS' ST&Cs version 2021.v1.0 or later, or the parties have executed a current master services agreement, the signed agreement shall control over any conflicting terms in the version on the website. If a current master services agreement does not cover the purchase of products, the ST&Cs located on the website shall govern the purchase of products. Certain purchases also require customer to be bound by end user terms and conditions. A list of end user terms and conditions related to various manufacturers and vendors is set forth at <https://www.hbs.net/End-User-Agreements>. Any purchase that customer makes is also governed by the applicable end user terms and conditions, which are incorporated herein by reference. If customer has questions about whether end user terms and conditions apply to a purchase, customer shall contact HBS. Any order(s) that exceeds the credit limit assigned by HBS shall require upfront payment from customer in an amount determined by HBS. HBS shall make this determination at the time of the order, unless customer has previously submitted the required onboarding paperwork. In such event, HBS shall make this determination at the time of quoting. Customer shall ensure that all invoices are timely paid as stated in Section 2 of the ST&Cs, regardless of whether Customer has a financing or leasing company or other third-party issue the purchase order. In the event that a third-party issues the purchase order, Customer shall be required to sign this Quote for purposes of approving the order. QT.2024.v2.0

## Acceptance

**Heartland Business Systems****Oconto County**

Joanna Thoms

Signature / Name

09/22/2025

Date

Melissa Schwaller

Signature / Name

Initials

Date



OCONTO COUNTY  
REQUEST FOR ACCOUNT CARRY-OVER | Form 204

TO: OCONTO COUNTY FINANCE COMMITTEE

DATE: \_\_\_\_\_

FROM DEPARTMENT: \_\_\_\_\_

ACCOUNT NAME	ACCOUNT NUMBER	\$/NOT TO EXCEED	REASON

SUBMITTED BY (DEPARTMENT HEAD): \_\_\_\_\_

HOME COMMITTEE APPROVED DATE: \_\_\_\_\_

RECEIVED BY FINANCE DEPARTMENT: \_\_\_\_\_

FINANCE COMMITTEE: APPROVED \_\_\_\_\_ NOT APPROVED \_\_\_\_\_

NOTE: SUBMIT THIS REQUEST FORM TO THE FINANCE DEPARTMENT BEFORE JANUARY 31

06/2019

**MAINTENANCE DEPARTMENT VOUCHERS**  
**POST DATES 12/01/2025 - 12/31/2025**

Vendor	Invoice Description	Amount	Check #
ENERGY CONTROL & DESIGN INC	CUST OC COUR PREV. MAINT. AGREE 7/1/25-6/30/30	10,918.50	11747
GFL ENVIRONMENTAL	CUST U622590 RECYCLING-TRASH LEC FUEL-ADMIN FEE	435.18	11749
GFL ENVIRONMENTAL	CUST U622190 RECYCLING-TRASH CH FUEL-ADMIN FEE	846.83	11749
4M BUILDING SOLUTIONS, LLC	CUST 78217 - NOVEMBER CLEANING 2025	7,360.38	11776
MARMIC FIRE & SAFETY CO., INC	JOB 45007539	763.87	11831
ITU ABSORBTECH INC	ACCT: 127695 MATS CH-LEC	459.51	205765
USA FIRE PROTECTION, INC	CUST 1046-C006396 - LEC QUARTERLY INSPECITONS	475.00	205835
USA FIRE PROTECTION, INC	CUST 1046-C006396 - CH QRTLY SPRINKLER INSPECTIONS	600.00	205835
WISCONSIN PUBLIC SERVICE CORP	ACCT 0402940263-00002 - CH ELECTRIC	8,319.91	11933
WISCONSIN PUBLIC SERVICE CORP	ACCT 0402940263-00023 GAS COURTHOUSE	1,654.09	11874
CONSTELLATION	NOV 2025 - BG-211237	5,647.97	11886
WISCONSIN PUBLIC SERVICE CORP	ACCT 0402940263-00022 - ELECTRIC JAIL	7,910.65	11933
WE ENERGIES	ACCT # 0718690713-00002 OCONTO COUNTY	342.60	11916
OCONTO FALLS MUNICIPAL UTILITIES	374600-21 UTITLIES OCONTO FALLS BUILDING	337.34	205782
OCONTO FALLS MUNICIPAL UTILITIES	374700-21	16.48	205782
GENERAL MAINTENANCE OF WI, LLC	CUST 2419	685.00	205672
AMAZON CAPITAL SERVICES, INC	ACCT A35MAFMFZ5YMWY STRUCTURED TOOL BAG	279.99	11884
O'REILLY AUTO PARTS	CUST 2685278 - WIPER FLUID	39.48	205825
RAE-COR DISTRIBUTING LLC	CUST 0001198 - ICE MELT PATHMAKER	1,661.64	11930
ENERGY CONTROL & DESIGN INC	CUST OC COUR REPLACED FAILED HOT WATER PUMPS JAIL	2,604.47	11747
GRAINGER	ACCT 803709617 10 RECEPTACLE RED	463.10	11751
BOEHMERS ACE HARDWARE	ACCT 15002 - 11/7/2025 MOUSE SEALANT	68.96	205654
ENERGY CONTROL & DESIGN INC	CUST OC COUR MATERIALS LOGISTICS GASKET FITTINGS	2,332.39	11889
MACCO'S COMMERCIAL INTERIORS, INC	BLDG C CARPET REPLAC 3RD FLOOR OFFICES	43,960.00	205687
MACCO'S COMMERCIAL INTERIORS, INC	BLDG C CARPTE REPLACEMENT 3RD FLOOR HALLS	38,590.00	205687
PRIMUS ELECTRONICS CORPORATION	CUST 7377100 HELIAX VIRTUAL AIR CABLE	1,623.75	11929
DIVERSE FOODWORKS EQUIPMENT	CUST 005450 APPLIANCE LEC	1,590.31	11745
Total For Dept 26-51610 COURTHOUSE MAINTENANCE			139,987.40

ENERGY CONTROL & DESIGN INC	PROJECT 25-4439 BOILER REPLACEMENT	98,301.00	11799
TOWN OF RIVERVIEW-TREASURER	T RIVERVIEW DECEMBER PAYMENTS	521.68	11865
Total For Dept 26-57140 CAPITAL OUTLAY-BUILDINGS		98,822.68	
Total For Fund 100 GENERAL FUND		238,810.08	
Fund 100 GENERAL FUND	Total For All Funds:	238,810.08	
0170 - BOEHMERS ACE HARDWARE		68.96	
0350 - ENERGY CONTROL & DESIGN INC		114,156.36	
0433 - GRAINGER		463.10	
0500 - ITU ABSORBTECH INC		459.51	
10077 - DIVERSE FOODWORKS EQUIPMENT		1,590.31	
1267 - USA FIRE PROTECTION, INC		1,075.00	
1302 - MARMIC FIRE & SAFETY CO., INC		763.87	
1426 - WE ENERGIES		342.60	
1441 - WISCONSIN PUBLIC SERVICE CORP		17,884.65	
2045 - OCONTO FALLS MUNICIPAL UTILITIES		353.82	
5974 - RAE-COR DISTRIBUTING LLC		1,661.64	
8573 - O'REILLY AUTO PARTS		39.48	
8652 - TOWN OF RIVERVIEW-TREASURER		521.68	
8805 - CONSTELLATION		5,647.97	
9345 - GFL ENVIRONMENTAL		1,282.01	
9479 - AMAZON CAPITAL SERVICES, INC		279.99	
9480 - GENERAL MAINTENANCE OF WI, LLC		685.00	
9728 - MACCO'S COMMERCIAL INTERIORS, INC		82,550.00	
9770 - PRIMUS ELECTRONICS CORPORATION		1,623.75	
9921 - 4M BUILDING SOLUTIONS, LLC		7,360.38	
TOTAL FUND 100 GENERAL FUND		238,810.08	

TECHNOLOGY SERVICES DEPARTMENT VOUCHERS  
 POST DATES 12/01/2025 - 12/31/2025

Vendor	Invoice Description	Amount	Check #
SOLINUS, INC	OCONTO COUNTY; WEB PRODUCTION LAND SURVEY EXPORT	500.00	205711
WISCONSIN DEPT OF ADMINISTRATION	MUNI000471; 11/2025 NETWORK ACCESS	50.00	205840
EGOLDFAX	A00002803; NOV25-DEC25	288.94	205607
HEARTLAND BUSINESS SYSTEMS	A8346819; TS2025100	1,400.73	11924
MTS INTEGRA TRAK INC	OCONTO COUNTY; SUPPORT 10-2025 - 09-2026	2,034.38	205823
VANGUARD COMPUTERS INC	00041584; TS2025095 ELITEBOOK	1,497.00	11869
VANGUARD COMPUTERS INC	00041584; TS2025095 DOCK	155.00	11869
CENTURYLINK - BUSINESS SERVICES	91459562; OCT-NOV 2025	1,297.23	205599
CENTURYLINK - BUSINESS SERVICES	89217703; OCT-NOV 2025	254.92	205600
LEVEL 3 COMMUNICATIONS, LLC	5-CZTWQJJC; 12-2025	1,161.68	205867
INTRADO LIFE & SAFETY, INC.	11679; DECEMBER 2025-26	3,630.00	11812
CORNERSTONE DETENTION PRODUCTS, INC	SERVICE AGREEMENT 12/1/25 - 11/30/26	4,950.00	11922
HEARTLAND BUSINESS SYSTEMS	A8346819; DEFENDER 12/2025	3,389.52	11924
MAIN ST CREATIVE APPAREL LLC	OCONTO COUNTY TECH SERVICES; 2025 APPAREL	470.38	205818
Total For Dept 22-51440 TECHNOLOGY SERVICES		21,079.78	
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KRONOS SAASHR, INC	6206699; 10-2025	2,323.00	11755
KRONOS SAASHR, INC	6206699; INTOUCH JAN 2026-27	648.00	11821
KRONOS SAASHR, INC	6206699; 11/2025	2,303.00	11952
Total For Dept 22-57190 CAPITAL OUTLAY-OTHER GENERAL		5,274.00	
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Total For Fund 100 GENERAL FUND		26,353.78	
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Total For All Funds:			26,353.78

Fund 100 GENERAL FUND

10056 - INTRADO LIFE & SAFETY, INC.	3,630.00
1304 - VANGUARD COMPUTERS INC	1,652.00
3777 - HEARTLAND BUSINESS SYSTEMS	4,790.25
4707 - WISCONSIN DEPT OF ADMINISTRATION	50.00
6417 - MTS INTEGRA TRAK INC	2,034.38
8887 - MAIN ST CREATIVE APPAREL LLC	470.38
8968 - CENTURYLINK - BUSINESS SERVICES	1,552.15
9125 - SOLINUS, INC	500.00
9245 - CORNERSTONE DETENTION PRODUCTS, INC	4,950.00
9886 - EGOLDFAX	288.94
9914 - KRONOS SAASHR, INC	5,274.00
9990 - LEVEL 3 COMMUNICATIONS, LLC	1,161.68
TOTAL FUND 100 GENERAL FUND	26,353.78